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February 21, 2018
U.S. Postal Regulatory Commission
901 New York Avenue NW, Suite 2000
Washington, DC 20268-0001
RE: 10-Year Rate System Review

2018 FEB 27 A 10: 28

POSTAL REGULATORY
COMMISSION

Dear Commissioners,

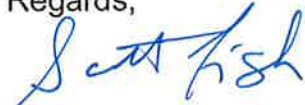
I am writing regarding the 10-year review of the CPI-based yearly price cap established under the Postal Accountability and Enhancement Act. Our company, Tri-Win, provides printing and mailing services and generates over 200 million mailpieces annually. As a small business owner in the mailing industry, I am extremely concerned that rate increases, that would more than likely occur if this cap is lifted, will be damaging to the industry as a whole.

It's estimated that this program would increase the postage on letter-sized mailings (both marketing mail and first class) over 27% in a 5 year period. Our customers have expressed concern regarding recent increases and with implementation of this program, there is a good chance that less costly forms of marketing and communication will be utilized, not only jeopardizing our company's livelihood but the Postal Service's, as well.

We have taken steps over the years to become more efficient and utilize automation incentives by commingling, copaling and drop shipping which ultimately benefits the Postal Service. Additionally, we have done our best to hold pricing steady for customers even as our pricing from vendors has increased and postage rates have risen exponentially.

To be a profitable business, we regularly look internally at ways we can decrease overhead, increase efficiency, and provide better quality and customer service. I would ask that the Postal Service do the same before implementing these extreme rate increases that could significantly decrease business and eventually be the demise of the mail supply chain.

Regards,



Scott Fish
President Tri-Win Direct